

EXPRESSION OF INTEREST FOR DEALERSHIP

A. Basic Information:

Business Type Existing New Setup
Business Nature Acquainted Unacquainted

B. Business Details:

Firm Name:	
NTN No.:	
Phone No.:	
Mobile No.:	
Fax No.:	
Email:	
Address:	

C. Key Personnel Information:

#	Name	Designation	Contact	Signatures
1				
2				
3				

D. Business Operations:

Wholesale Experienced No Experience
Tendering Experienced No Experience

Previous experience if any checked above:

E. Proposed Location:

Address:	
Tehsil:	
District:	
Province:	
Country:	

F. Scope of Dealership:

Type	Investment	Role
3S Center	Rs. 6,000,000/-	Company Outlet
Distributor	Rs. 1,000,000/-	Retailer/Reseller

G. Product Preference:

Priority	Product Type
1	
2	
3	

H. Banking Details:

Account Title:	
Bank Name:	
Branch Name:	
Branch Code:	
Account No.:	

TERMS & CONDITIONS

Location:

Company personnel will conduct a physical visit to the site/proposed location for dealership to assess suitability for BAYKEE 3S Dealership Centre. If the location is suitable, the dealer/distributor party will be provided a flex/signboard of the brand to show association with the same. The company will also provide marketing material and technical documentation of its products, including catalogues, profiles, product datasheets etc.

The party must display BAYKEE products foremost on its premises and have necessary arrangements such as shelves and racks to store/display smaller products

Royalty & Fee:

In order to promote business interest of BAYKEE and its willing dealers/distributors, the company is not demanding any royalty and license fees for using BAYKEE equipment, rights, trademarks and other proprietary information.

The clause may be amended in the future for new dealership requests.

Inventory:

The dealer/distributor must maintain an adequate level of inventory of defined product mix, depending on type of business selected above. 3S Centers must maintain inventory levels at all times comprising of small to medium-scale domestic Inverters, Batteries and PV Panels.

Comprehensive dealerships must install and maintain a sizeable Solar PV System by BAYKEE on their site for display and demonstration purposes, alongside maintaining inventory levels for domestic and industrial use, decided by the company from time to time on a case-to-case basis. Re-order level will be defined according to product mix and turnover according to the product.

Documents:

Filled application must be accompanied by CNICs of mentioned individuals, business owner, organization's NTN (if applicable) and 05 (five) authorized Pakistani Stamp Papers of Rs.



100/- each for agreement, attested by Notary Public with payment for respective dealership type. 和领全球产业源动力